

METCOM TECHNOLOGIES Case Study

Metcom Technologies uses
Vitrium Security to ensure
its training materials are
encrypted and not copied,
printed or redistributed
without authorization

ORGANIZATION:

Metcom Technologies Inc.

INDUSTRY:

Training for Mining & Engineering

LOCATION:

Grand Rapids, Minnesota

VITRIUM SECURITY USER SINCE:

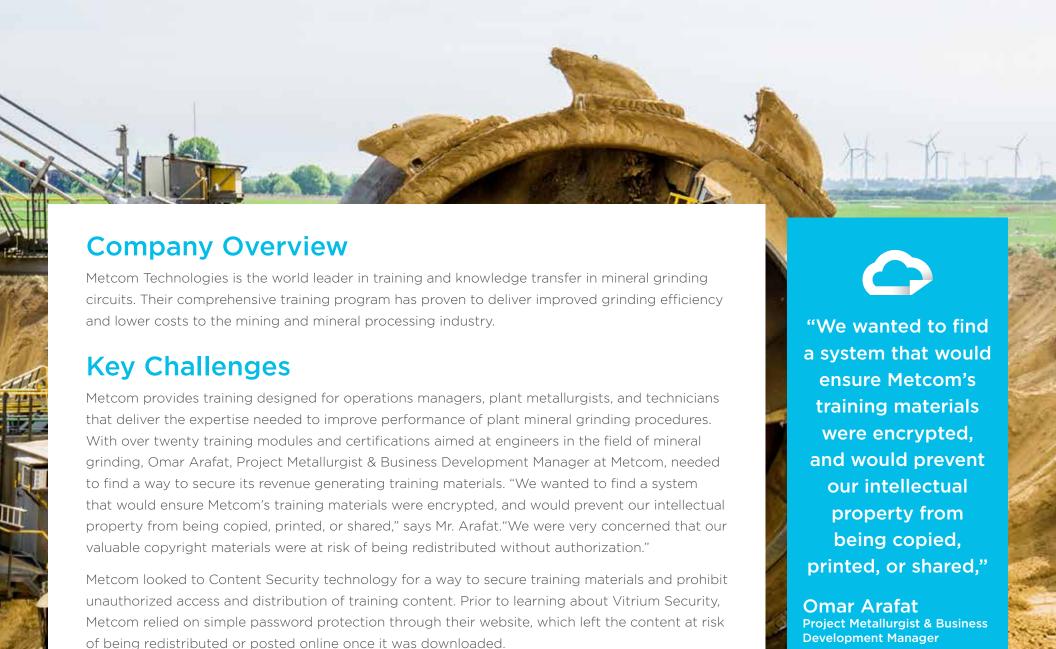
2017



















The Solution

Mr. Arafat required a system that would deliver robust security for training materials, ease of use for administrators, and a hassle-free experience for end users accessing the content. In addition to military grade encryption and password protection, Mr. Arafat was looking for a solution that would restrict printing and block copying of content. He didn't have to look far before he found what Metcom needed in Vitrium Security. "Vitrium was recommended to me, and as I learned more about it, I knew I had found what I needed to protect the investments we have made in our training programs" states Mr. Arafat.

The decision came down to finding the features and functionality Metcom needed to secure training materials without disrupting the workflows in place. With Vitrium Security, they were able to continue creating and selling PDF training materials, only this time training content was equipped with file level security and controls that travel with the content no matter where it goes. Secured materials are accessible through Adobe Reader as Protected PDF filesor via a web browser as Secure Web Links. As such, Metcom customers were spared any hassle, as Vitrium does not require users to download or install any plug-ins or additional applications when viewing content.



"We can restrict
the number of IP
addresses per user
so that the file
cannot be shared
with anyone
outside of our
company."



sales@vitrium.com

www.vitrium.com









The Results

Metcom's training administrators upload training materials through Vitrium's intuitive application, automatically adding layers of security and controls with Vitrium's Digital Rights Management (DRM) features. Vitrium Secured PDF files are then uploaded to Metcom's website, adding the protected training materials to their document management system where customers are able to purchase, download, and access the content.

With Vitrium Security, Mr. Arafat was able to protect Metcom's entire digital library of training assets and more importantly, protect its revenue generating copyrighted intellectual property. "Vitrium provides extremely reliable content security, it's easy to use and fits with our processes and needs perfectly," concluded Mr. Arafat.

REQUEST A DEMO OR LEARN MORE

vitrium.com/demo

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1.604.677.1500 (direct)

1.866.403.1500 (toll-free)

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Omar Arafat

Project Metallurgist & Business Development Manager







